

## 2016 YEAR-END STATEMENT OF ACTIVITIES

	2016 YTD Actual	2016 Annual Budget
<b>Ordinary Income/Expense</b>		
<b>Income</b>		
<b>4010 · Individual Contributions</b>	262,123.19	209,565.36
<b>4230 · Foundation/trust grants</b>	204,146.80	200,000.00
<b>4030 · Corporate &amp; Other Contributions</b>	104,429.05	110,000.00
<b>4060 · Interest/Dividends/Misc</b>	17,501.15	25,000.00
<b>Miscellaneous Income (Raffle)</b>	6,956.75	
<b>Total Income</b>	595,156.94	544,565.36
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<b>Expense</b>		
<b>SALARIES AND BENEFITS</b>	355,240.96	374,072.00
<b>FACILITIES EXPENSES</b>	40,373.53	38,400.00
<b>OFFICE EXPENSES</b>	9,933.26	9,650.00
<b>PROFESSIONAL SERVICES</b>	89,271.24	83,000.00
<b>DEVELOPMENT EXPENSES</b>	27,291.70	20,000.00
<b>MARKETING</b>	2,532.16	1,600.00
<b>PERSONNEL &amp; VOLUNT. DEVELOPMENT</b>	6,627.36	4,150.00
<b>DIRECT SERVICE EXPENSES</b>	37,733.76	38,800.00
<b>STATE AND FEDERAL FEES</b>	262.00	300.00
<b>CAPITAL/ IT EXPENSES</b>	0.00	8,550.00
<b>Total Expense</b>	569,265.97	578,522.00
<b>Net Ordinary Income</b>	25,890.97	-33,956.64